



2025 NILA Lab Leaders Forum and Mid-Winter Meeting
February 28–March 1 • San Antonio, Texas
Mokara Hotel & Spa

Preliminary Schedule of Events

As of January 3, 2025 v.1.0

| Friday, February 28, 2025 | |
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| Time | NILA Lab Leaders Forum and Mid-Winter Meeting |
| 7:30 a.m. – 8:30 p.m. | Networking Breakfast |
| 8:30 a.m. – 8:40 a.m. | Welcome and Opening Remarks <i>Jay Weiss (Allermetrix) & Annette Iacono (Brookside Clinical Laboratory)</i> |
| 8:40 a.m. – 10:00 a.m. | New Congress/New Administration/Priorities and Strategies for 2025 <i>Erin Morton, Meghan Riley, Stefanie Rinehart (CRD Associates)</i> |
| 10:00 a.m. – 10:30 a.m. | Networking Break |
| 10:30 a.m. – 11:00 a.m. | PAMA, SALSA (continued) <i>Erin Morton, Meghan Riley, Stefanie Rinehart (CRD Associates)</i> |
| 11:00 a.m. – 12:00 p.m. | FDA LDT Lawsuit, Overtime Rule, Service Letters, BOI, Fraud & Abuse, Other Legal Issues of Interest <i>Jeffrey Sherrin, Esq., Graig Zappia, Esq., Samantha Femia, Esq. (O’Connell and Aronowitz)</i> |
| 12:00 p.m. – 1:15 p.m. | Lunch |
| 1:15 p.m. – 2:30 p.m. | Artificial Intelligence (AI) and Its Impact on Labs <i>Jeff Means (Long Tail Health Solutions)</i> |
| 2:30 p.m. – 3:00 p.m. | Networking Break |
| 3:00 p.m. – 4:30 p.m. | Billing Problems Group Panel Discussion <i>Led by Stefanie Rinehart (CRD Associates)</i> |
| 4:30 p.m. – 5:00 p.m. | NILA Business Meeting <i>Member Drive – Kira Marquis (National Labs Inc.) & Jay Weiss (Allermetrix)</i> |
| Saturday, March 1, 2025 | |
| Time | NILA Lab Leaders Forum and Mid-Winter Meeting |
| 7:30 a.m. – 8:30 p.m. | Networking Breakfast |
| 8:30 a.m. – 9:30 a.m. | Preparing For the Effects of Tariffs on Supply Chain Costs and Shortages <i>Discussion Leader(s) To Be Announced</i> |
| 9:30 a.m. – 10:30 a.m. | Measurement Uncertainty <i>Discussion Leader(s) To Be Announced</i> |
| 10:30 a.m. – 11:00 a.m. | Networking Break |

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| 11:00 a.m. – 12:30 p.m. | <p>Open Discussion</p> <p>Possible Topics</p> <ul style="list-style-type: none"> • Recruiting and Retaining Staff/Employees • New CLIA Regulations (12/18/24) • Generating Cash-based Testing Business • New Technologies/New Markets • Using Social Media Effectively • Mergers/Acquisitions/Partnerships • Buying/Leasing Equipment • Economizing Expenses for Specimen Collections <p><i>Discussion Leader(s) To Be Announced</i></p> |
| 12:30 p.m. | Program Concludes |